

Millburn EPIC Kids Spring Resale

Spring & Summer CLOTHING ONLY

Seller/Pricing Guidelines



All sellers are required to work at least 1 volunteer shift. This sale is not successful without the support of our wonderful volunteers. Please review the seller registration form for the link to the volunteer site.

SALES TAGS

***Be sure to legibly write your seller number on both top/bottom of tag.**

White Tags: you want the item back if it doesn't sell.

Yellow Tags: price will be marked 50% off on Saturday and will be donated if it doesn't sell.

All sale items must be clean, contain all parts and be in working condition to be sold.

Items NOT accepted for sale:

- *No adult clothing – except maternity*
- *No diaper pails, potty chairs or baby baths*
- *No car seats, cribs, changing pads or mattresses*
- *No animal cages*
- *No underwear, socks, boxers or tights unless new in package*
- **NO RECALLED ITEMS**

PRICING

No pricing less than \$1 and only in \$1 increments.

Only books and DVDs may be priced in \$.50 increments.

PRICING BENCHMARK:

For gently used item, consider 10-20% of the retail price to be a good selling point.

Pants: \$3-\$6

T-shirts: \$1 - \$5

Shirts: \$2-\$6

Shorts/Skirts: \$2-\$5

Shoes: \$2 - \$8

Coats/Jackets: \$5 - \$25

HOW TO PREPARE SALES TAGS:

SALES TAGS are perforated and both portions must be filled out and attached to the item. The tag halves will be separated when an item is purchased, and the bottom half will be kept to quantify total sales for each seller. The following information must be included on **both portions** of each sales tag (see photo below):



"No." = your Seller ID number

"Style" = item description; for example, "GAP jeans"

"Size" = straight from the tag on the clothing, such as "M 10-12". Please estimate a numeric size if the clothing tag only has a letter (S, M, L)

"Price" = please use \$ in front of each price, such as \$4.00.

Please label the top of the tag:

"B" for boys clothing

"G" for girls clothing

"J" for junior girls clothing

"YM" for young men clothing

HOW TO PREPARE ITEMS:

- All items with loose parts must be secured.
 - Use **zip ties** to safely attach shoes, bags of parts to toys or any loose items
 - Ziploc bags may be used to contain pieces

- Puzzles should have either plastic wrap, press and seal or a large Ziploc bag. Tape will destroy a wooden puzzle.
- **All items must have sales tags attached to them. If it isn't attached, we cannot sell it!**
 - Tape tags to the inside cover of books (blue painters tape will not damage books). ☺
 - When taping tags to items, TAPE ONLY THE TOP PORTION of the tag above the perforation
 - Shoes should have the tag safety pinned through the laces or looped through a zip tie.
 - Sales tags must be pinned to clothing.
- For capacity purposes, ALL CLOTHING MUST COME ON A WIRE HANGER (Exception: Pants – these may be hung on the 'clip' hangers/pant hangers or they can be pinned to the top of a wire hanger.
- Pants must be pinned to the TOP of the hanger to prevent sliding (see photo below of the shorts). You only need 2 pins per pair of pants – use the right hand pin to attach the tag.
- You are responsible for getting your own hangers.
 - Some dry cleaners will provide hangers free of charge upon request; please ask your local dry cleaner.
 - There is also a limited supply of hangers at the middle school, between the entrance doors outside of the office.
 - Hangers will not be returned to you unless the item does not sell.
- Hangers must be facing left (see photo below). In other words, if you look at the item hung up, the hanger should look like a "question mark". The tag should be pinned on the upper right side of the garment, which will be the side towards the shoppers.
- Two-piece outfits or pajamas must be pinned together with safety pins.



- Sometimes toys come in parts and need to be combined or connected to sell. A GREAT way to package a toy with many pieces like this is to secure all parts inside a large bag or box and securely attach a printed photo of what the toy looks like when set up, as well as your sales tag to the outside. **DO NOT USE SCOTCH TAPE!!!!**

DONATIONS:

- If you are unable to participate as a "seller", and would like to donate items to the sale, please contact the committee to schedule a time to drop off of your items. **Email: MillburnKidsResale @yahoo.com**
- The Resale pricing committee will price and tag your items.
- 100% of the proceeds from the sale of your items will go to EPIC.